

Optimal Risk Transfer under Dynamic Risk Measures

Nicole El Karoui

CMAP, Ecole Polytechnique, Paris

joint work with Pauline BARRIEU

(London School of Economics - Statistics Department)

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<http://www.cmap.polytechnique.fr/elkaroui/>

Agenda

- ◇ New financial instruments and motivation of this study
- ◇ A “toy model” : the exponential utility framework
- ◇ Some results on risk measures : basic properties and new developments
- ◇ Optimal risk transfer problem
- ◇ Inf-convolution and BSDEs

Introduction and motivation

Development of new financial products

A new type of assets :

- Recent introduction of a new type of financial contracts with a **non-financial underlying** risk : “cat-bonds”, weather derivatives...
- **Illiquid** instruments, with an underlying asset which is **not traded** on financial markets.
- Underlying risk possibly related to a financial market risk.

Question

How to design derivatives, and price them in such a way that transaction may occur in an illiquid market ?

Interplay between finance and insurance :

- ⇒ Use of the knowledge of financial risk management to the management of other kinds of risk.
- ⇒ Use of the insurance technology to design structured products.

From now on, we will use the insurance risk transfer approach, and vocabulary.

Main question

What is the **”optimal” transfer of a non-tradable risk** between different agents having access to other possible investments ?

- ⇒ The notion of ”optimality” requires a choice criterion. We consider first **exponential utility** and then **convex risk measures**.

Related works

- Convex risk measure : Foellmer and Schied, Artzner, Delbaen, Heath
- Indifference pricing : Musiela, Zariphopoulou, Davis, Rouge-NEK, Becherer, DGRSSS(six authors)
- Calibration and stress testing : Geman, Madan, Avellaneda.

An exponential utility “toy model”

Uncertainty is modelled via a standard probability space $(\Omega, \mathcal{F}, \mathbb{P})$. T is the **time horizon**. All flows are capitalized till T by using the **capitalization factor** $\beta_{0,T}$.

Transaction involving two agents

★ **Agent A** : at time T , agent A is exposed towards a **non-tradable** risk Θ for an amount $\mathbf{X}(\Theta, \omega)$ in the market scenario ω . It calls on an investor, agent B, to reduce its exposure by the **sale of a structured contract** $\mathbf{F}(\Theta, \omega)$.

★ **Agent B** : it pays a **premium** π at time 0 and receives in exchange the structure \mathbf{F} at time T . Its initial wealth is denoted by \mathbf{x} .

Utility criterion

Both agents are **risk-averse**. Their respective attitude towards risk is modelled by an **exponential utility function** $U(z) = -\gamma \exp(-\frac{1}{\gamma}z)$, $z \in \mathbb{R}$ (with **risk tolerance** coefficient γ_A , resp. γ_B).

Relationship between both agents

Both agents do not have the same goals

★ Agent A looks for an optimal reduction of its exposure, that is for the structure (F, π) as to maximize its expected utility :

$$\max_{F \in \mathcal{X}, \pi} \mathbb{E}_{\mathbb{P}}(U_A(X - F + \pi\beta_{0,T}))$$

★ Agent B wants to improve its expected utility by doing the F -transaction, in the following sense

$$\mathbb{E}(U_B(F + (x - \pi)\beta_{0,T})) \geq \mathbb{E}(U_B(x\beta_{0,T}))$$

Using the properties of the exponential utility, the program becomes

$$\min_{F \in \mathcal{X}, \pi} \gamma_A \mathbb{E}\left(\exp\left[-\frac{1}{\gamma_A}(X - F + \pi\beta_{0,T})\right]\right) \text{ given } \mathbb{E}\left(\exp\left[-\frac{1}{\gamma_B}(F - \pi\beta_{0,T})\right]\right) \leq 1$$

Pricing Rule and Optimal structure

⇒ Binding the constraint leads immediately to the **optimal pricing rule**

$$\pi^*(\mathbf{F})\beta_{0,T} = -\gamma_B \ln \mathbb{E}(\exp(-\frac{1}{\gamma_B} F)) = -e_{\gamma_B}(\mathbf{F})$$

⇒ Using Lagrangian multiplier, the optimal structure is minimizing for

$$\mathbb{E}\left(\gamma_A \exp\left[-\frac{1}{\gamma_A}(X - F + \pi\beta_{0,T})\right] + \lambda \exp\left[-\frac{1}{\gamma_B}(F - \pi\beta_{0,T})\right]\right)$$

It is obtained as :

$$F^* = \frac{\gamma_B}{\gamma_A + \gamma_B} X \quad \mathbb{P} \text{ a.s.} + \text{constant}$$

Put $\gamma_C = \gamma_A + \gamma_B$. Then

$$e_{\gamma_C}(X) = e_{\gamma_A}(X - (F^* - \pi_B^* \beta_{0,T})) = \inf_F (e_{\gamma_A}(X - F) + e_{\gamma_B}(F)) = E_{AB}(X)$$

Remark : The optimal structure is Pareto optimal.

Risk measures : basic properties

Let (Ω, \mathcal{F}) be a standard measurable space and \mathcal{X} the linear space of bounded functions (including constant functions).

Definition : The functional ρ is said to be a **convex risk measure** in the sense of Föllmer and Schied (2002) if for any X and Y in \mathcal{X}

- ◇ **Convexity**; $\rho(\lambda X + (1 - \lambda)Y) \leq \lambda\rho(X) + (1 - \lambda)\rho(Y)$
- ◇ **Decreasing** monotonicity; $\rho(X) \geq \rho(Y)$ if $X \leq Y$
- ◇ **Translation invariance** : $\forall m \in \mathbb{R}, \quad \rho(\mathbf{X} + \mathbf{m}) = \rho(\mathbf{X}) - \mathbf{m}.$

The following set plays a key role

- The **acceptance set** associated with ρ is defined as :

$$\mathcal{A}_\rho = \{\Psi \in \mathcal{X}, \quad \rho(\Psi) \leq 0\}$$

- ρ may be defined from the acceptance set by

$$\rho(\mathbf{X}) = \inf\{\mathbf{m}, \mathbf{m} + \mathbf{X} \in \mathcal{A}_\rho\}$$

Penalty function

The dual formulation of this convex functional is a key point for our study

Theorem : (FS) There exists a **penalty function** α taking values in

$\mathbb{R} \cup \{+\infty\}$ s.t.

$$\begin{aligned} \forall \Psi \in \mathcal{X}, \quad \rho(\Psi) &= \sup_{\mathbb{Q} \in \mathcal{M}_{1,f}} \{ \mathbb{E}_{\mathbb{Q}}(-\Psi) - \alpha(\mathbb{Q}) \} \\ \forall \mathbb{Q} \in \mathcal{M}_{1,f}, \quad \alpha(\mathbb{Q}) &= \sup_{\Psi \in \mathcal{X}} \{ \mathbb{E}_{\mathbb{Q}}(-\Psi) - \rho(\Psi) \} = \sup_{\Psi \in \mathcal{A}_\rho} \{ \mathbb{E}_{\mathbb{Q}}(-\Psi) \} \end{aligned}$$

where $\mathcal{M}_{1,f}$ is the set of all additive measures on (Ω, \mathcal{F}) , dual set of \mathcal{X}

Example : Entropic risk measure

$$\mathbf{e}_\gamma(\mathbf{X}) = \gamma \mathbb{E} \left(\exp \left(-\frac{1}{\gamma} X \right) \right) = \sup_{\mathbb{Q} \in \mathcal{M}_1} \left(\mathbb{E}_{\mathbb{Q}}(-X) - \gamma \mathbf{h}(\mathbb{Q}|\mathbb{P}) \right)$$

where h is the **entropic function**

$$h(\mathbb{Q}|\mathbb{P}) = \begin{cases} \mathbb{E}_{\mathbb{P}} \left(\frac{d\mathbb{Q}}{d\mathbb{P}} \ln \frac{d\mathbb{Q}}{d\mathbb{P}} \right) & \text{if } \mathbb{Q} \ll \mathbb{P} \\ +\infty & \text{otherwise} \end{cases}$$

Risk measure generated by a convex subset \mathcal{H}

Let \mathcal{H} be a convex set such that $\inf\{\mathbf{m} \in \mathbb{R}, \exists \xi_{\mathbf{T}} \in \mathcal{H} \text{ s.t. } \mathbf{m} \geq \xi_{\mathbf{T}}\} > -\infty$.

- A convex risk measure $\nu^{\mathcal{H}}$ is defined by :

$$\forall \Psi \in \mathcal{X} \quad \nu^{\mathcal{H}}(\Psi) = \inf\{\mathbf{m} \in \mathbb{R}, \exists \xi_{\mathbf{T}} \in \mathcal{H} \text{ s.t. } \mathbf{m} + \Psi \geq \xi_{\mathbf{T}}\}$$

- The associated penalty function is

$$\forall \mathbb{Q} \in \mathcal{M}_{1,f}, \quad \kappa^{\mathcal{H}}(\mathbb{Q}) = \sup_{\Psi \in \mathcal{H}} \{\mathbb{E}_{\mathbb{Q}}(-\Psi)\}$$

- Moreover, \mathcal{H} is a cone, $\nu^{\mathcal{H}}$ is a **coherent risk measure** in the sense of Artzner and alii, and the penalty function is

$$l^{\mathcal{H}}(\mathbb{Q}) = 0 \quad \text{if } \mathbb{Q} \in \mathcal{M}_{\mathcal{H}} \quad ; \quad +\infty \quad \text{otherwise}$$

where $\mathcal{M}_{\mathcal{H}}$ is the set of all additive measures such that $\forall \xi \in \mathcal{H}, \mathbb{E}_{\mathbb{Q}}(\xi) \geq 0$.

Inf-convolution of risk measures

Main result

Theorem : Let ρ_1 and ρ_2 be two convex risk measures with respective penalty functions α_1 and α_2 . Let $\rho_{1,2} = \rho_1 \square \rho_2$ be the **inf-convolution** of ρ_1 and ρ_2 defined by

$$\Psi \rightarrow \rho_{1,2}(\Psi) \stackrel{def}{=} \inf_H [\rho_1(\Psi - H) + \rho_2(H)]$$

and assume that $\rho_{1,2}(0) > -\infty$.

Then $\rho_{1,2}$ is a finite convex risk measure. The associated penalty function is given by

$$\forall \mathbb{Q} \in \mathcal{M}_{1,f} \quad \alpha_{1,2}(\mathbb{Q}) = \alpha_1(\mathbb{Q}) + \alpha_2(\mathbb{Q})$$

The related acceptance set $\mathcal{A}_{\rho_{1,2}}$ is the "pseudo-closure" of $\mathcal{A}_{\rho_1} + \mathcal{A}_{\rho_2}$.

Remark : Note also that

$$\rho_{1,2}(\Psi) = \inf \{ \rho_1(\Psi - H), \quad H \in \mathcal{A}_{\rho_2} \}$$

\mathcal{H} -reduced risk measure

Let \mathcal{H} be a **cone** of \mathcal{X} and ρ be a convex risk measure with penalty function α such that $\inf \{ \rho(-H), H \in \mathcal{H} \} > -\infty$.

The inf-convolution $\rho^{\mathcal{H}}$ of ρ and $\nu^{\mathcal{H}}$ is the \mathcal{H} -reduced ρ defined as

$$\rho^{\mathcal{H}}(\Psi) \stackrel{\text{def}}{=} \rho \square \nu^{\mathcal{H}}(\Psi) = \inf \{ \rho(\Psi - \mathbf{H}), \mathbf{H} \in \mathcal{H} \} = \sup_{\mathbf{Q} \in \mathcal{M}^{\mathcal{H}}} \{ \mathbb{E}_{\mathbf{Q}}(-\Psi) - \alpha(\mathbf{Q}) \}$$

is a convex risk measure with penalty function

$$\alpha^{\mathcal{H}}(\mathbf{Q}) = \alpha(\mathbf{Q}) \quad \text{if} \quad \mathbb{E}_{\mathbf{Q}}(\mathbf{H}) \geq \mathbf{0}, \forall H \in \mathcal{H}; \quad +\infty \quad \text{otherwise}$$

Comments :

★ A typical example of a cone is the set \mathcal{V}_T of the gain processes associated with financial investments (most liquid part of the market).

$\rho^{\mathcal{V}_T} \stackrel{\text{def}}{=} \rho^m$ is the **market modified risk measure**.

★ The financial market plays there the same role as an intermediate agent having a risk measure $\nu^{\mathcal{V}_T}$.

Dilatation and semi-group property

Let ρ be a convex risk measure with penalty function α .

Definition : The associated **dilated risk measure** ρ_γ is defined by

$$\forall \Psi \in \mathcal{X} \quad \rho_\gamma(\Psi) \stackrel{def}{=} \gamma \rho\left(\frac{1}{\gamma} \Psi\right) \quad \text{with} \quad \alpha_{\rho_\gamma}(\mathbf{Q}) = \gamma \alpha(\mathbf{Q})$$

where $\gamma > 0$ is the **risk tolerance coefficient**.

Semi-group property w.r.to inf convolution

If ρ and ρ' are two risk measures

$$\rho_\gamma \square \rho_{\gamma'} = \rho_{\gamma+\gamma'}, \quad \rho_\gamma \square \rho'_\gamma = (\rho \square \rho')_\gamma$$

Typical example : entropic risk measure.

Properties

1. $\rho_\gamma \square \rho_{\gamma'}(X) = \inf_F \{ \rho_\gamma(X - F) + \rho_{\gamma'}(F) \} = \rho_\gamma(X - \frac{\gamma'}{\gamma + \gamma'} \mathbf{X}) + \rho_{\gamma'}(\frac{\gamma'}{\gamma + \gamma'} \mathbf{X})$
 $\frac{\gamma'}{\gamma + \gamma'} \mathbf{X}$ is optimal, as in the entropic case.
2. ρ is a **coherent** risk measure if and only if, for any γ strictly positive,
 $\rho_\gamma \equiv \rho$. Moreover, $\forall \mathbf{n} \geq \mathbf{1} \quad \rho^{\square \mathbf{n}} = \rho$
3. Assume $\rho(0) = 0$ Then ρ_γ is a **decreasing function** of γ , with asymptotic behavior
 $\Rightarrow \rho_\infty \stackrel{def}{=} \lim_{\gamma \rightarrow \infty} \rho_\gamma$ is a **coherent** risk measure and

$$\rho_\infty(\Psi) = \sup \{ \mathbb{E}_{\mathbf{Q}}(-\Psi) \mid \mathbf{Q} \in \mathcal{M}_{1,f}, \alpha(\mathbf{Q}) = \mathbf{0} \}$$

$\Rightarrow \rho_0$ is simply the **super-pricing** rule of $-\Psi$:

$$\rho_0(\Psi) = \sup \{ \mathbb{E}_{\mathbf{Q}}(-\Psi) \mid \mathbf{Q} \in \mathcal{M}_{1,f}, \alpha(\mathbf{Q}) < \infty \}$$

Optimal Risk Transfer : the framework

Transaction involving two agents

- ★ **Agent A** : at a future time T , agent A is exposed towards a non-tradable risk Θ for an amount $X(\Theta, \omega)$ in the market scenario ω . It calls on an investor, agent B, to reduce its exposure by the **sale of a structured contract** $F(\Theta, \omega)$.
- ★ **Agent B** : it pays a premium π at time 0 and receives in exchange the structure F at time T . Its initial wealth is denoted by x .
- ★ Both agents can also invest in **financial markets** via two **cones** of bounded terminal gains associated with self-financing investment strategies, $\mathcal{V}_T^{(A)}$ and $\mathcal{V}_T^{(B)}$.
- ★ Both agents assess their risk exposure using two **convex risk measures**, ρ_A and ρ_B , with respective **penalty functions** α_A and α_B .

Optimal transfer : agents goals

Relationship between both agents :

1. Agent A looks for a **hedge of its exposure**. It wants to determine the structure (F, π, ξ_A) as to minimize the risk measure of its wealth :

$$\begin{aligned} \min_{F, \pi, \xi_A \in \mathcal{V}_T^{(A)}} \rho_A(X - F + \pi + \xi_A) &= \min_{F, \pi} \min_{\xi_A \in \mathcal{V}_T^{(A)}} \rho_A(\mathbf{X} - \mathbf{F} + \pi + \xi_A) \\ &= \boxed{\min_{\mathbf{F}, \pi} \rho_A^m(\mathbf{X} - \mathbf{F} + \pi)} \end{aligned}$$

2. Agent B wants to **improve its risk measure** by doing the F -transaction. Its interest in doing the transaction may be written as :

$$\min_{\xi_B \in \mathcal{V}_T^{(B)}} \rho_B(F - \pi + x + \xi_B) \leq \min_{\xi_B \in \mathcal{V}_T^{(B)}} \rho_B(x + \xi_B)$$

or equivalently, using the cash invariance translation property and the market modified risk measure ρ_B^m :

$$\boxed{\rho_B^m(F - \pi) \leq \rho_B^m(0)}$$

Optimal pricing rule and residual risk measure

- ★ The optimal pricing rule is simply obtained by **binding the constraint** of Agent B and using the cash invariance property :

$$\pi^*(F) = \rho_B^m(0) - \rho_B^m(F)$$

- ★ The program $\min_F \rho_A^m(X - F + \pi)$ subject to $\rho_B^m(F - \pi) \leq \rho_B^m(0)$ may be reduced to (to within the constant $\rho_B^m(0)$)

$$\begin{aligned} R_{AB}^m(X) &\stackrel{def}{=} \min_F (\rho_A^m(X - F) + \rho_B^m(F)) \\ &= \rho_A^m \square \rho_B^m(X) = \rho_A \square \nu^{\nu_T^{(A)}} \square \rho_B \square \nu^{\nu_T^{(B)}}(X) \end{aligned}$$

\Rightarrow Using the previous results, R_{AB}^m is a convex risk measure with penalty function α_{AB}^m defined for any $\mathbf{Q} \in \mathcal{M}_{1,f}$ by :

$$\begin{aligned} \alpha_{AB}^m(\mathbf{Q}) &= \alpha_A^m(\mathbf{Q}) + \alpha_B^m(\mathbf{Q}) \\ &= \alpha_A(\mathbf{Q}) + \alpha_B(\mathbf{Q}) \quad \text{if } \mathbf{Q} \in \mathcal{M}^{(A)} \cap \mathcal{M}^{(B)} \quad ; \quad +\infty \quad \text{otherwise} \end{aligned}$$

Characterization of the optimal structure

The program to be solved is

$$\min_F (\rho_A^m(X - F) + \rho_B^m(F))$$

The case of dilated risk measures

Both agents have **dilated risk measures**, ρ_{γ_A} and ρ_{γ_B} .

1. If the agents have access to the **same market**, $\rho_A^m = \rho_{\gamma_A}^m$ and the final risk measure $R_{AB}^m(X) = \rho_{\gamma_A + \gamma_B}^m$.

An optimal structure is the given by $\mathbf{F}^* = \frac{\gamma_B}{\gamma_A + \gamma_B} \mathbf{X}$

2. When agents have access to different markets, the final risk measure $R_{AB}^m(X)$ is the risk measure $\rho_{\gamma_A + \gamma_B}$ **reduced by** $\mathcal{H} = \mathcal{V}_T^A + \mathcal{V}_T^B$
3. Suppose $\eta_A^* + \eta_B^*$ is an optimal solution of the final hedging program :

$$F^* = \frac{\gamma_B}{\gamma_A + \gamma_B} X + \frac{\gamma_B}{\gamma_A + \gamma_B} \eta_A^* - \frac{\gamma_A}{\gamma_A + \gamma_B} \eta_B^*$$

is an optimal structure.

4. In a **more general framework**, we simply obtain a **necessary and sufficient condition** for the optimality but not an explicit form of F^* .

Comments

One market

- ★ This result that is optimal to transfer the same ration of the initial risk as in the problem without market is very strong as it does **not require** any **specific underlying modelling** either for the non-tradable risk or the financial market.
- ★ The optimal structure F^* **does not depend on the financial market**. The impact of the financial market is simply visible through the pricing rule.
- ★ The underlying logic is **non-speculative** as the issuer has an interest to sell a structure if and only if it is initially exposed.

Two markets

- Even if the issuer A is **not initially exposed**, a transaction may **take place**. It is an opportunity for the agent B to buy “derivatives product” in the A -market, which is unaccessible for trading.

Dynamic Risk measures and Backward Stochastic Differential Equations

Motivation

We want to study risk measures defined by their **local specifications** and propose a method to characterize the optimal solution of the inf-convolution problem.

BSDEs

We introduce a Brownian filtration $(\Omega, \mathcal{F}_t = \sigma(W_s; 0 \leq s \leq t), \mathbb{P})$

$$-dY_t = f(t, Y_t, Z_t)dt - \langle Z_t, dW_t \rangle, \quad Y_T = \Psi$$

1. Given standard Lipschitz assumptions, there exists a unique solution (Y_t, Z_t) with square integrability properties.

Moreover a **comparison theorem** holds.

2. For any bounded Ψ , if f has **quadratic growth w.r. to z** , there exists a **unique solution** (Y, Z) in $\mathbb{L}_\infty \otimes \mathbb{H}^2 \otimes \mathbb{H}^2$ (Kobylanski 2000), Lepeltier-San Martin, (1999)

3. BSDEs and PDE's : Suppose that $\Psi = g(X_T)$, $f(t, \cdot, y, z) = f(t, X_t, y, z)$ where X is a R^d -valued diffusion process with **elliptic generator L** . Then, with some regularity assumptions, the process Y is given by $u(t, X_t)$ where u is viscosity solution of the non linear PDE

$$(\partial_t + L)u(t, \mathbf{x}) + \mathbf{f}(t, \mathbf{x}, u(t, \mathbf{x}), \nabla u(t, \mathbf{x})) = 0, \quad u(T, \mathbf{x}) = \mathbf{g}(\mathbf{x})$$

The comparison theorem is nothing than the maximum principle for PDEs.

Localization of convex risk measures

We extend the notion of static entropic risk measure to a more localized dynamic one :

Dynamic Entropic risk measure :

$$e_{\gamma,t}(X) = \gamma \ln \mathbb{E}_{\mathbb{P}} \left(\exp \left(-\frac{1}{\gamma} X \right) \middle| \mathcal{F}_t \right), \quad e_{\gamma,T}(X) = -X$$

The dynamics of the process $(e_{\gamma,t}(X); t \in [0, T])$ is given by the BSDE with the **quadratic driver** $f(t, z) = \frac{1}{2\gamma} \|z\|^2$:

$$-de_{\gamma,t}(X) = \frac{1}{2\gamma} \|Z_t\|^2 dt - \langle Z_t, dW_t \rangle \quad e_{\gamma,T}(X) = -X$$

Given Kobylansky, it is the **only solution** of this BSDE.

Extension to a family of convex risk measures :

The idea is to generalize the notion of static convex risk measure to a more dynamic notion by considering BSDEs :

Theorem : Suppose that the regular driver $f(t, z)$ is **convex** w.r. to z .
The solution $(\rho_t(X); t \leq T)$ of the BSDE with terminal condition $-\mathbf{X}$.

$$-d\rho_t(X) = f(t, Z_t)dt - \langle Z_t, dW_t \rangle, \quad \rho_T(X) = -X$$

is, for any time $t \leq T$, a **convex risk measures**.

Comment : This convexity result has already been proved in the study of pricing functionals with constraints (for instance, El Karoui-Quenez (1996) or Peng (1997,2003)).

Dual Representation

Fenchel representation of the driver and penalty function

Let us denote by $\alpha_t(\nu) \in]\mathbf{0}, +\infty]$ the Fenchel transform of the convex driver f , ($\nu \in R^d$)

$$f(t, z) = \sup_{\nu} \{ \langle z, \nu \rangle - \alpha(t, \nu) \} =: \sup_{\nu} f^{\nu}(t, z)$$

Suppose that the domain $\mathcal{D}_{\square} = \{ \nu, \alpha(t, \nu) < +\infty \}$ is a bounded subset of R^d and define the linear BSDE by

$$-d\rho_t^{\nu}(\mathbf{X}) = f^{\nu}(t, Z_t)dt - \langle Z_t, dW_t \rangle, \quad \rho_T(X) = -X$$

Then, by the comparison theorem

$$f(t, z) = \sup_{\nu} f^{\nu}(t, z) \quad \Rightarrow \quad \rho(X) = \text{ess sup } \rho_t^{\nu}(X)$$

Linear BSDE

Let us introduce

- the exponential martingale $\mathbf{H}_t^\nu = \exp\left(\int_0^t \langle \nu_s, d\mathbf{W}_s \rangle - \frac{1}{2} \int_0^t |\nu_s|^2 ds\right)$
- the \mathbb{P} -equivalent martingale measure \mathbb{Q}^ν with density H_T^ν .
- the \mathbb{Q}^ν -Brownian motion $d\mathbf{W}^\nu = d\mathbf{W}_t - \nu_t dt$

The risk-measure

$$-d\rho_t^\nu(X) = (\langle Z_t, \nu_t \rangle - \alpha(t, \nu_t))dt - \langle Z_t, d\mathbf{W}_t \rangle = -\alpha(t, \nu_t)dt - \langle Z_t, d\mathbf{W}_t^\nu \rangle$$

is given by

$$\rho_t^\nu(X) = \mathbb{E}_{\mathbb{Q}^\nu}(-X) - \mathbb{E}_{\mathbb{Q}^\nu} \left(\int_t^T \alpha(s, \nu_s) ds \middle| \mathcal{F}_t \right)$$

Remark : The penalty functional $\alpha(\mathbf{t}, \mathbb{Q}^\nu)$ (in the sens of Foellmer and Schied) is given by $\alpha(\mathbf{t}, \mathbb{Q}^\nu) = \mathbb{E}_{\mathbb{Q}^\nu} \left(\int_t^T \alpha(s, \nu_s) ds \middle| \mathcal{F}_t \right)$

Inf-convolution problem

Notation

Let us assume the both agents risk measures to be given by BSDEs

- ★ Their dynamic versions are denoted by ρ_t^A and ρ_t^B .
- Their respective BSDEs are associated with the convex drivers $f^A(t, z)$ and $f^B(t, z)$.
- ★ Let $(f^A \square f^B)(t, z) = \inf_u (f^A(t, z - u) + f^B(t, u))$ be classical inf convolution in R^d of f^A and f^B .

Theorem : Suppose $(f^A \square f^B)(t, z)$ to be a regular driver. Let $(\rho_t^{A,B}(\mathbf{X}), \mathbf{Z}_t)$ the associated BSDE with terminal value X . Then

1. For any $F \in \mathcal{X}$, $\rho_t^{A,B}(X) \leq \rho_t^A(X - F) + \rho_t^B(F) \quad \mathbb{P} \text{ a.s.}$
2. If there exists an admissible $\hat{\mathbf{Z}}_t^B$ such that

$$\forall t \geq 0 \quad f^A \square f^B(t, Z_t) = f^A(t, Z_t - \hat{\mathbf{Z}}_t^B) + f^B(t, \hat{\mathbf{Z}}_t^B)$$

then at any time t , $\rho_t^{A,B}(X)$ is the **inf-convolution** of ρ_t^A and ρ_t^B

$$\forall t \geq 0 \quad \rho_t^{A,B}(X) = (\rho^A \square \rho^B)_t(X) \quad \mathbb{P} \text{ a.s.}$$

3. Under this assumption, let \mathbf{F}^* the structure defined by the **forward equation**

$$\mathbf{F}^* = \int_0^T f^B(t, \hat{\mathbf{Z}}_t^B) dt - \int_0^T \langle \hat{\mathbf{Z}}_t^B, dW_t \rangle$$

Then F^* is an **optimal solution** for the inf-convolution problem

$$(\rho^A \square \rho^B)_t(X) = \inf_F \{ \rho_t^A(X - F) + \rho_t^B(F) \}$$

Usual regularity assumptions are made on the different convex drivers.
The proof uses intensively the comparison theorem.

Entropic Indifference buyer price

Let us introduce the hedging space $\mathcal{V}_T = \{\xi = \int_0^T \langle \phi_s, dW_s + \lambda_s ds, \phi_s \in \mathcal{K}_t\}$.

The **coherent dynamic** risk measure associated is the opposite of the price

$$-d\rho_t^{\mathcal{V}}(\xi) = - \langle Z_s, \lambda_s \rangle ds, - \langle Z_s, dW_s \rangle, \quad \rho_T^{\mathcal{V}}(\xi) = -\xi$$

if $\forall t, Z_t \in \mathcal{K}_t$, $-\infty$ **if not**.

The modify entropic risk measure $e_{\gamma,t}^{\mathcal{V}}(X) = e_{\gamma,t} \square \rho_t^{\mathcal{V}}(X)$ is the unique solution of the Quadratic BSDE

$$\begin{aligned} -de_{\gamma,t}^{\mathcal{V}}(X) &= \inf_{\{\phi_t \in \mathcal{K}_t\}} \left(\frac{1}{2\gamma} \|Z_t - \phi_t\|^2 - \langle \phi_t, \lambda_t \rangle \right) dt - \langle Z_t, dW_t \rangle \\ e_{\gamma,T}(X) &= -X \end{aligned}$$

Non-speculative logic

We now suppose that the Agent A does not support any risk ($X = 0$)

Corollary :

Assume that $f^A(t, 0) = f^B(t, 0) = 0$ and

$$\partial_z f^A(t, 0) = \partial_z f^B(t, 0) = 0$$

1. The inf-convolution $(f^A \square f^B)(t, 0)$ and the associated risk measure $(\rho_A \square \rho_B)(t, 0)$ are **identically null**.
2. Moreover, $F^* \equiv 0$ is an optimal solution for the inf-convolution problem

$$(\rho^A \square \rho^B)_t(0) = \inf_F \{ \rho_t^A(-F) + \rho_t^B(F) \}$$

3. If both drivers f^A and f^B are **strictly convex**, then $F^* \equiv 0$ is the **unique** optimal solution for the inf-convolution problem.

In this case the logic of the transaction is **non-speculative** since the issuer has an interest to sell a structure if and only if it is initially exposed.

Concluding remarks

★ *Standard diversification* occurs in exchange economies when agents have dilated risk measures.

⇒ The regulator has to impose very different risk measures (or penalty functions) to the different agents in the market to increase the diversification.

★ During *trade talks* preceding the transaction, both agents will reveal some information on their risk measure. This step is crucial, because the structure depends only upon this information.

★ Both agents take part in the negotiation process for the transaction. *Not only the price is at stake but also the structure (or the amount)*. Consequently, this increases the probability to reach an agreement.

★ In the general framework of convex risk measures, *modifications in the investment opportunities* of the agent is simply translated by an explicit *modification of the risk measure*.

★ Extensions on *localized version* of convex risk measures.